

Current Case Studies

- a. Medium sized manufacturing business, that buys in components from and exports finished goods to Europe and the US primarily.

Case Study - Medium Forex Turnover To determine the impact on profitability of forex currency management		
Manufacturing Company Importing components and exporting finished product	Values in Home Currency	Percentages
Information about the Company		
Company's gross turnover	50,000,000.00	
Company's net profit before tax / % of turnover	5,815,000.00	11.63%
Forex value of imports (Contribution to CoGS)	4,650,000.00	
Forex value of exported product (Portion of Turnover)	22,710,000.00	
Total value of forex portfolio	27,360,000.00	
Gains and Costs as a result of Valufin's services shown as £ Value and as a % of the forex portfolio		
Margin gained by Company due to rate negotiation	336,528.00	1.23%
Benefit to Company due to portfolio management	456,912.00	1.67%
Valufin Annual fees charged to the client	62,928.00	0.23%
Net Forex Gains to Company (net of all fees)	730,512.00	
Net Forex profit as a percentage of forex portfolio		2.67%
Forex gains as a direct contribution to improved Profit before tax		12.56%

- b. Smaller business specialising in the marketing services sector for a global client base, incurring local costs in each country and billing clients in their local currency or USD.

Case Study - Small Forex Turnover To determine the impact on profitability of forex currency management		
Services Company Paying for services and receiving customer contract fees	Values in Home Currency	Percentages
Information about the Company		
Company's gross turnover	20,000,000.00	
Company's net profit before tax / % of turnover	4,284,000.00	21.42%
Forex value of imports (Contribution to CoGS)	3,806,000.00	
Forex value of exported product (Portion of Turnover)	7,219,000.00	
Total value of forex portfolio	11,025,000.00	
Gains and Costs as a result of Valufin's services shown as £ Value and as a % of the forex portfolio		
Margin gained by Company due to rate negotiation	295,470.00	2.68%
Benefit to Company due to portfolio management	144,427.50	1.31%
Valufin Annual fees charged to the client	55,125.00	0.50%
Net Forex Gains to Company (net of all fees)	384,772.50	
Net Forex profit as a percentage of forex portfolio		3.49%
Forex gains as a direct contribution to improved Profit before tax		8.98%